

# THE **7** Habits of *HIGH PERFORMING* Construction Companies



## Minimize Profit Erosion

Profit erosion is money leaking out of your organization. These losses aren't found on balance sheets but need to be quantified and eliminated.

## Drive Employee Engagement

Employee engagement is one of the quickest ways for a company to increase their bottom line as it can account for up to 37% more productivity.



## Build a Culture by Design

Corporate culture is a huge driver in company operations but is usually allowed to build organically when it needs to be purposefully.

## DERISK the Business

The cost of risk is no longer just an insurance and safety issue. DERISKING can lead to less insurance dependency and greatly reduce costs.



## Be Process-Driven

Process is king in any company. Your processes need to be clear, documented, duplicatable, systematized, and ultimately scalable.

## Develop Future Leaders

Without a healthy funnel of future leaders your business will ultimately run dry. If you aren't building your own leaders, you're building them for your competitor.



## Connect with the RIGHT Partners

Rarely does a person with a business degree start a construction business. You are great at your job. Find good partners, rather than vendors, to do the rest.



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